




SWAPNIL GAVASANE

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Professional Summary

Talented, sales-driven, recognized expert in field of direct sales and partner channel sales management. Equipped with 2.5+ years of experience in the areas of sales, marketing, business operations and development. Eager to advance my career and obtain a sales director position within a reputable, growth-oriented company.

Skills

SALES, MARKETING \$
OPERATIONS, SOP,
CUSTOMER RELATIONSHIP,
MANAGEMENT,
ANALITICS.

Employment History

Corporate Sales Consultant (Hyundai Motors India Ltd.)
Pune, (MH)
May 2017-18

Customer Service Specialist, Tata Croma (Infiniti Retail Ltd.)
Pune, (MH)
Feb. 2020 – Present

- Demonstration, explains products, methods, or services to persuade customers to purchase products or use services.
- Sell products being promoted and keep records of sales.
- Set up and arrange displays or demonstration areas to attract the attention of prospective customers.
- Suggest specific product purchases to meet customer's needs.
- Identify interested and qualified customers to provide them with additional information.
- Instruct customers in alteration of products.

Education

BBA(Travel & Tourism) , May. 2017
TMV, Pune, (MH)
MBA, FINANCE, May. 2020
Univ. OF Pune, (MH)

Language Proficiency

- English
- Hindi
- Marathi



Achievements & Awards

- Star Performer of The Years
- Highest Sales & Target Achievement in last 2 years
- Highest Sales of Extended Warranty 8 Quarters
- 1 Day Store Manager Appreciation



Hobbies

- Reading
- Riding
- Photography
- Travelling & Cooking

<i>I announce that the information and details shared in this resume are correct and inclusive. I take full liability for the correctness of the information.</i>	
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Date:

Signature