




# SWAPNIL GAVASANE

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## Professional Summary

Talented, sales-driven, recognized expert in the fields of direct sales and partner channel sales management. Equipped with 2.5+ years of experience in the areas of sales, marketing, business operations and development. Eager to advance my career and obtain a sales director position within a reputable, growth-oriented company.

## Employment history

### **CUSTOMER SERVICE SPECIALIST, TATA CROMA(INFINITI RETAIL LTD). PUNE, MAHARASHTRA**

Feb. 2020 – Present

- Demonstrate or explain products, methods, or services to persuade customers to purchase products or use services.
- Sell products being promoted and keep records of sales.
- Set up and arrange displays or demonstration areas to attract the attention of prospective customers.
- Suggest specific product purchases to meet customers' needs.
- Identify interested and qualified customers to provide them with additional information.
- Instruct customers in alteration of products.

## Education

### **UNIVERSITY OF PUNE, AHMEDNAGAR, MAHARASHTRA**

MBA, FINANCE, May. 2020

## Awards

STAR PERFORMER AWARD

## Languages

MARATHI, HINDI, ENGLISH

## Skills

SALES , MARKETING \$  
OPERATIONS, SOP,  
CUSTOMER RELATIONSHIP,  
MANAGEMENT, ANALITICS.