



Siddharth Kulkarni

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Pune, Maharashtra 411016

PROFESSIONAL SUMMARY

Goal-oriented individual versed in greeting high-volume of customers and recommending merchandise based on individual requirements. Skilled at creating displays to promote higher sales, completing cash register transactions and maintaining accurate records of all transactions.

SKILLS

- Trend knowledge
- Merchandising Knowledge
- Loss prevention
- Problem-solving skills
- Social perceptiveness
- Excellent people skills
- Stocking and Replenishing
- Sales
- Client Service
- Tour product knowledge
- Relationship building
- Communication skills

WORK HISTORY

SALES EXECUTIVE

07/04/2022

- Engaged with customers to effectively build rapport and lasting relationships.

SALES ASSOCIATE

07/2019 to 12/2019

Quest Tours | Pune, Maharashtra

- Analyzed and properly processed product returns, assisting customers with finding alternative merchandise to meet needs.
- Engaged with customers to effectively build rapport and lasting relationships.

ASSISTANT TOUR MANAGER

03/2017 to 07/2019

Veena World | Mumbai, Maharashtra

- Answered questions, pointed out important features, and offered further details about special exhibits to educate visitors.
- Built personal relationships with guests to promote positive experiences.
- Entertained tour guests with various props and signs for maximum engagement, fun, and lasting memories.
- Developed tour programming to enhance guest experiences.
- Maintained excellent attendance record, consistently arriving to work on time.
- Developed team communications and information.

VISA ASSOCIATE

05/2015 to 05/2016

Patankar Visa Services | Pune, Maharashtra

- Evaluated customer information to explore issues, develop potential solutions and maintain high-quality service.
- Managed customer relations and customer service through daily communication and interaction.
- Maximized customer interactions by promptly identifying needs and wants.

EDUCATION

Sou Vimla Bai Garware , Pune

High School Diploma - **M M C C, Pune**

CERTIFICATIONS

Scots destination Specialist.

Switzerland Travel Expert.

Aussie Specialist.

Amadeus (AirTicketing)

