

ASHWINI PAWAR
9890377743
ashwini17071990@gmail.com

CAREER OBJECTIVES

To upgrade my skills while contributing with all my strengths towards organizational and personal goals.

WORK EXPERIENCE

NAMASTEY INDIA

Working with Namastey India as Asst. Manager since June-2017.

Job Responsibilities:

- Attending walkin customers, note their requirements & sending quotations
- Calling on the leads provided by the company
- Follow up with customers, negotiating and meeting sales target
- Mail and whatsApp attractive offers
- Handling FIT/GIT/MICE queries and prepare domestic & international itinerary
- Ensure timely delivery of vouchers and services

DESTINATIONS

- Thailand, Malaysia, Singapore, Dubai, Sri lanka ,Maldives, Bali
- Kerala, Himachal, Sikkim, Kashmir, Rajasthan, Karnataka.

COUNTRY CLUB HOSPITALITY HOLIDAYS INDIA LTD

Worked with Country Club Hospitality and Holidays India Ltd. as a senior sales Consultant since September-2014 to April 2017

Job Responsibilities:

- Holidays and Club Membership Sales.
- Acquire customers and generate the targeted amount of premium-Deliver complete product information to Customers.
- Monitor and fulfill prospect and customers leads provided by the company for new business and cross sell Opportunity.
- Manage the relationship with customers to ensure persistency and renewals
- Follow up with existing members for renewals.

EDUCATIONAL QUALIFICATION

Name of the Exam	Board/University	Year of passing	Percentage
S.S.C	SINHGAD SPRINGDALE SCHOOL	2007	61.50%
H.S.C	MAHARASHTRA STATE BOARD	2009	69.80%
B.A	TILAK MAHARASHTRA UNIVERSITY	2011	61.40%

COMPUTER PROFICIENCY

- MSCIT
- Software: Microsoft Office (2003,XP)
- Power point
- Excel word

PERSONAL INFORMATION

- Date of Birth 17-07-1990
- Religion Hindu
- Marital status Single
- Hobbies Travelling, Dancing, Acting, Exploring New Places
- Languages known English, Hindi& Marathi
- Father's Name Hiranman Pawar
- Nationality Indian
- Current Residence Katraj, Pune 411046.

Date

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