



SHIKHAR SINGH

Contact Details:

Current Address:

L-905
Jade Residency
Wagholi
Pune (412207)

Personal Data:

Gender: - Male
DOB: - 03 Mar 1996
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Career Objective: -

To be associated with a progressive organization that provides an opportunity to apply my knowledge and skills in order to keep abreast with latest trends and technologies.

Professional Qualification: -

MBA – Master of Business Administration (AICTE Approved & Savitribai Phule Pune University), from Sai Balaji International Institute of Management Sciences (SBIIMS, Pune) Batch 2019-2021.

Major - Operations and Supply Chain Management

Minor - Marketing

SEMESTER	1 ST	2 nd	3 rd	4 th
SGPA	7.03	7.90	8.00	8.65

Education	University/College Name	Year of Passing	Result %
Bachelor of Engineering (MECHANICAL)	CSVТУ	2019	73.60
Dip. In Engineering (MECHANICAL)	CSVТУ	2016	67.75
HSC	CGBSE Board	2014	42
SSC	CBSE Board	2012	52

Work Experience: -

Company Name: Infogence Research & Consulting Pvt. Ltd.

Job Title: Research Analyst, Research Associate (Strategic Project)

Responsible for Primary researching, Secondary researching analyzing, interpreting, and presenting data related to markets

Conduct Systematic and intuitive Secondary research and primary research.

Report writing, Data Gathering, Quantitative and qualitative data Analysis, Conduct Webinar and Virtual Meeting with primary research and Appointment Generation.

Identifying need gaps and pain areas in teams of technology consumer behavior & market demand.

Company profiling, Supplier Profiling SWOT analysis, Import & Export Analysis

Duration: November 2023 – Present 2024

Company Name: Manlitics B2B ITES Pvt Ltd

Job Title: Research Analyst

Responsible for researching, analyzing, interpreting, and presenting data related to markets

B2B (BUSINESS 2 BUSINESS) CD & CDQA, Data Research Analyst, Lead Generate, Content Collaboration via Email Marketing.

MS Excel Data Analysis.

Generating Leads via LinkedIn tools. Finding requirements. Maintaining Clients journey report. Co-ordinating with sales team. Finding requirements and approaching them. Maintaining Clients journey report. Co-ordinating with sales team.

Skills: Lead Generation · Research · Data Management · Client Relations. LinkedIn Sales Navigator, Zoom Info, Email Verifalia, Apollo.io, Hunter, Bloomberg, Cold Calling, Voitekk Calling, Prospect Verified, Email Verify, etc.

Tool's Used – LinkedIn, Sales Navigators, Slintel, Apollo.IO, Voitekk,

Duration: April 2022 – August 2022

Company Name – Atulit Technology Pvt Ltd

Job Title – Supply Chain Management

Designation: Graduate Engineer Trainee

Duration: 10th Sept 2021 to 15th March 2022

Company Name: SAIL (Steel Authority of India Limited) BHILAI STEEL PLANT

Project Title: Apprenticeship training

Duration: 6 Month

Project Profile:

- Trainee Engineer posted universal rail mill (URM)
- Posted Industrial engineering department (IED)

Summer Internship 2020: -

Company Name: Artisights Solutions Pvt. Ltd.

Title: Operation

Duration: 22 May 2020 to 31 August 2020 (3 Month)

Job Description:

- Supporting managers with various tasks (e.g. making flow charts)
- Learning to evaluate performance
- Provide administrative support (e.g. data entry)
- Help managers in evaluating performance (e.g. writing reports, analyzing data)
- Create and give presentations

Summer Internship 2020: -

Company Name: Semco Style India

Title: Operation

Duration: (2 month)

Description:

- Live Project Conducted Virtually Due to the Pandemic Spread of Covid-19 Disease.
- Take the edge off Human Intervention in Supply Chain.
- Suggest Feasible Design to the FMCG Factories.
- To Determine the Impacts on FMCG Industry.
- Provide Methodology to Reduce Human Intervention

Summer Internship 2020: -

Volunteers for the Blind Foundation

Title: Volunteer

Duration: 19 May 2020 to 19 July 2020 (2 Month)

Job Description:

- Attending Weekly Meetings and Workshops.
- Performing assigned tasks with our collaborated NGO's.
- Raising Social awareness with other Institutions and Promoting Social Service.
- Working on long term projects at National and city levels.
- Contacting Sponsors for events.

Summer Internship 2017: -

Company Name: SAIL (BHILAI STEEL PLANT)

Title: Trainee

Duration: 1 Month

Summer Internship 2016: -

Company Name: Simplex Castings Ltd.

Title: Trainee

Duration: 1 Month

Professional Certification: -

- Certificate of completion professional AUTOCAD by AUTODESK, BHILAI, C.G.
- Certificate of completion Career Edge – online course offered by TCS iON
- Certificate of Achievement Digital skills: social media by Accenture
- Certificate of completing the E learning program on TQM by TATA STEEL
- Certificate of course completion supply chain management short course by ELearning

Seminars/Workshops/Conferences: -

- Certificate of course completion supply chain management short course by ELearning
- Certificate of participation from Central Institute of Plastic Engineering & Technology (CIPET), RAIPUR
- Certificate of participation ROBOTRYST 2016. INDIAN INSTITUTE OF TECHNOLOGY DELHI
- Attended workshop conducted by Minocher Patel – Ordinary to ExtraOrdinary

Computer Proficiency:

- AUTOCAD, MS-WORD, MS – POWER POINT, MS-EXCEL

Hobbies:

- Chess
- Carom
- Car & bike Riding
- Travelling
- I like Making YouTube videos (Youtube.com/c/SHIKHARSINGHRAJPUT)
(Youtube.com/@itssrvlog)

Declaration: -

- I hereby declare that the information provided by me is true to the best of my knowledge and belief.

Date:

Place: Pune

(Shikhar Singh)

