

Sayali Malve

Product Manager

- ✉ sayalimalve30@gmail.com
- 🏠 Anand nagar, Suncity road, Sinhgad Road, Pune
- 📅 Date of birth 08/30/1993
- 🇮🇳 Indian
- 🚗 Personal vehicle
- 📍 Nashik
Pune
- 📞 089759 39818
- 👤 Single

Languages

Marathi

Hindi

English

Skills

MS Office

Wildlife Travel Expertise

Tour Product Development and Design

Costing and Quotation Management

Multitasking and Time Management

Crisis Management and Problem-Solving

Marketing and Sales Strategy

Client Communication and Service

Operations Management

Vendor and Partner Relationship
Management

Customer Service

Event Planning

Interests

Reading

Social networks

in @sayalimalve30

Product Manager at India Nature Trails, a Destination Management Company (DMC) specializing in wildlife travel across India. Experienced in handling inbound travel queries, creating detailed itineraries, managing costings and quotes, and overseeing operations. Strong skills in product designing, customer service, and team leadership. LL.B graduate, proficient in criminal and civil law, with expertise in research, legal document drafting, and case management.

Education

● **B.A.LL.B**

2023 [N.B.Thakur Law College](#) Nashik

Work experience

● **Product Manager**

Since Mar. 2022 [India Nature Trails](#) Pune

- Manage inbound travel queries and create tailored wildlife travel itineraries across India.
- Handle costings, quotations, and operational logistics to ensure seamless travel experiences for clients.
- Collaborate with a network of local vendors and service providers to deliver high-quality travel services.
- Ensure hassle free travel experience to clients and addressing any issues that arise during the travel process.

● **Owner**

Oct. 2018 - Mar. 2020 [Shraddha Enterprises](#) Nashik

- Identified and established relationships with event decorators and industry partners.
- Experienced in handling all aspects of the business, including operations, sales, marketing, and finance.
- Managed product procurement, quality control, and inventory to meet client demands.
- Experienced at handling man management by providing guidance, training, and support.
- Developed and maintained a strong network of industry contacts and collaborators.

● **Event Manager**

Dec. 2015 - Oct. 2018 [Symphony Events](#) Nashik

- Collaborated with clients to understand their event vision, preferences, and requirements.
- Successfully managed vendors and delivered high-quality services within specified budgets and timelines.
- Coordinated and led the event team, including staff and vendors, to ensure flawless execution.
- Resolved issues or challenges that arose during events, maintaining a calm and professional demeanor.
- Provided excellent customer service and addressed client inquiries and concerns promptly.