



## SARANG CHAKOTE

TRAVEL  
CONSULTANT

### Contact

**Address**

PUNE, India 411046

**Phone**

9158656601

**E-mail**

chakote.sarang@gmail.com

### Skills

Expertise in Product and  
service sales

Excellent Communication

Decision-Making

Teamwork and

Collaboration

Self-Motivated

Good Telephone and email

Etiquette

Multitasking Abilities

Dynamic sales professional with a proven track record at R S TRAVELS & ECE India Energies Pvt Ltd, enhancing team productivity and boosting sales through effective communication and persuasive selling techniques. Excelled in client relationship management and negotiation, demonstrating exceptional teamwork, collaboration, and decision-making skills. Achieved significant repeat business by delivering customized solutions and maintaining high client satisfaction.

### Work History

2024-06 -  
2024-11

#### SALES ASSISTANT

VIHAR TRAVELS, PUNE

- Assisted customers in making informed decisions by offering detailed tour knowledge.
- Assisted customers with prompt and polite support in-person and via telephone regarding tour details
- Convert cold calling into final bookings of 75+ Passenger For Vietnam,Bali,Dubai,thailand
- Assisted International customised trip inquiries for Vietnam,Thailand, Thailand with Phuket & krabi,Dubai,Bali.
- Assisted Domestic trip inquiries for Kashmir,laddakh,kerala,himachal,andaman.
- Assisted for Forex inquiries Of Bali, Vietnam,Dubai,Thailand.

2023-04 -  
2024-03

#### FREELANCER

TRAVEL WORLD TOURISM CLUB , AMRAVATI

- Enhanced client satisfaction by delivering them their Dream tour.
- Strengthened client relationships with consistent communication and timely Tour updates
- Negotiated contracts with both clients and vendors effectively.
- Passport campaign organized and successfully delivered a passport of 150 Student.
- 50 Pax goa Tour executed in 2023 By leading as a Tour Manager
- 40 Pax student tour executed in 2023 as a leading Tour assistant.
- 15 Pax premium DUBAI Tour operated as a leading Tour assistance.
- Domestic & International Airtickets issued on various platforms and assistance for Passport & Visa cases.

2021-08 -  
2023-03

#### SALES EXECUTIVE

ECE INDIA ENERGIES PVT LTD, AMRAVATI

- Trained new sales team members, improving overall team productivity and efficiency.
- Boosted sales performance by utilizing effective communication and persuasive selling techniques.



2013-05 -  
2021-03

## **SALES IN CHARGE**

R S TRAVELS, AMRAVATI

- Trained new sales team members, improving overall team productivity and efficiency.
- Developed strong relationships with clients for increased loyalty and repeat business.
- 120 Pax Goa Tour executed in 2017 by leading as a tour manager.
- 70 Pax Kerala Tour executed in 2018 By leading as a Tour Manager
- 30 Pax Himachal Tour executed in 2018 By leading as a tour manager
- 25 Pax THAILAND Tour operated as a leading Tour assistance.
- 25 Pax DUBAI Tour operated as a leading Tour assistance.
- 500+ Domestic & International Airtickets issued, and assistance for Passport & Visa cases.

## **Education**

2012-06

**Bachelor Of Commerce: Commerce**

VIDYABHARATI COLLAGE - AMRAVATI

## **Additional Information**

PERSONAL DETAILS

DATE OF BIRTH : 22 MAY 1991

MARITAL STATUS : MARRIED

LANGUAGE KNOWN: MARATHI,HINDI,ENGLISH

NATIONALITY: INDIAN

RELIGION: HINDU

## **DECLARATION**

I hereby declare that the above furnished details are true and correct to the best of my knowledge.

SARANG CHAKOTE